

Designation Director of Product
Reports to Senior Vice President Technology
Location Home based, UK

Company Overview

ONVU Technologies is a privately held Swiss group, operating out of bases around the globe including UK, US, and Turkey. Through annual investment in R&D, talent acquisition and strategic partnerships we go to market via our two business units Oncam & ONVU Learning focussed on smart video, IoT and cloud applications for Security and Education.

We believe in developing Empathy led technology to answer genuine challenges in the vertical markets we address by enabling users to leverage the technology in a way that solves their problems. Whether that is creating business intelligence insights for verticals like retail and hospitality, providing a safer environment in an airport or helping teachers create better student outcomes by leveraging IoT devices in the classroom via cloud connectivity for insight and CPD.

Role Overview

We are looking for a highly motivated and detail orientated Director of Product to join and lead our growing product team. This role centres around leading and managing a talented department which includes, product management, product design and project management responsibilities; to own and develop our Cloud SAAS platform and associated products, our enterprise grade 360 degree IOT cameras and all other hardware and software products. In this key role you will be operating in a fast-paced agile development environment in a product led, project driven and customer focused company.

As Director of Product, you will be an integral part of our technology leadership team and the point person for the lifecycle of our product portfolio, you will also interact daily with our Sales, Marketing, Engineering, QA, Supply Chain and Support teams. You will lead, guide, and support the Product Managers to take responsibility for their specific products and associated projects and facilitate their success in taking their products to market and grow sales. You will own our company wide roadmaps and most importantly the delivery of the vision associated with them, supported by a cohesive design strategy. You will also lead our product design function and ensure it performs at the highest standard for the individual product development teams.

Your group roadmap, progress reporting and resource planning must bring together the business goals and real-world capabilities to formulate a clear delivery plan for all stakeholders to sign up to and strive towards.

Key Responsibilities

- Lead, manage, enthuse, and mentor the department.
- Lead and drive Product development processes from project inception to delivery.
- Own, manage and deliver a detailed product life cycle process in accordance with ISO standards and compliance
- Mentor and support Product Managers to take ownership of project schedule, delivery, quality & costs, and be first point of escalation for issues & risks and interactions with internal and external stakeholders.
- Mentor, support and guide the product design function to create and deliver a cohesive and exciting product portfolio design.
- Lead the process to create the group roadmap bringing together the product roadmaps, company vision and core capabilities to deliver a cohesive group product development plan.
- Support senior management with product vision, market and competitive intelligence and analysis to help set the business strategy.
- Work closely with Commercial leadership and customers to stay on top of market trends and customers areas of focus.
- Develop and articulate the core positioning, compelling value proposition(s) and messaging for the group's product portfolio.
- Lead the product development group resource planning, goal setting and reporting.
- Be an effective evangelist for all group products, as support to product managers delivering presentations and performing demos
- Along with other department directors drive the process to make decisions on project stage gates, presenting and judging business, technology, cost, and resourcing arguments in order to set team priorities and assess project progress and risks.
- Ensure continuous improvement of formal cross departmental processes to support best practice governance of engineering and product development and operational activity.
- Support product development efforts by bringing together project teams to resolve difficult situations, producing and analyzing data and presentations to facilitate smooth running of projects.
- Act as a point of escalation for customer issues and support the commercial team with customer presentations and proposals.
- People management including coaching, mentoring, carrying out appraisals and training direct reports.

- Be a leader in the business driving and motivating teams to deliver.
- Working with the SVP Technology and HR to carry out recruitment and selection across multiple departments.
- You will also be required to carry out any other duties which may reasonably be required of you.

Essential Requirements

- Significant experience in a Senior Product Manager or Product Leadership role managing dynamic and high performing individuals bringing together a diverse portfolio.
- Extensive and varied experience as a Product Manager or similar in software or electronic hardware industry. This should include hands-on experience working with product development teams.
- Demonstrated success defining, developing and launching SAAS products.
- Demonstrate understanding of the stages of a products lifecycle.
- Project / Program Management experience
- Role will involve customer and team contact, with some infrequent national and international travel, dependent on business needs.
- Strong leadership, people management, communication, and analytical skills

Desirable Requirements

- Strong grasp of the process of creating IOT devices, and SAAS systems.
- Experience with design and gathering and reacting to customer feedback of dynamic user interfaces
- Strong grasp of the process of creating appliance-based products with embedded systems.
- Experience with vertical market focused product offerings.
- The ideal candidate would have experience of both video-related products and cloud-based solutions.
- Global/International experience

Skills and Understanding

- Self-starter
- Proven ability to influence cross-functional teams without formal authority.
- Clear speaking, listening and written communication skills.
- Ability to adapt to change in a fast-paced environment.
- Ability to empathise and see things from another person's perspective.
- Ability to negotiate.
- Ability to problem solve.
- Ability to meet tight deadlines.
- Ability to effectively deal with conflict.
- Ability to multi-task and stay organized.
- High attention to detail
- Ability to stay calm under pressure.
- Ability to use own initiative.
- Ability to work in a team.
- Highly Competent in MS Office